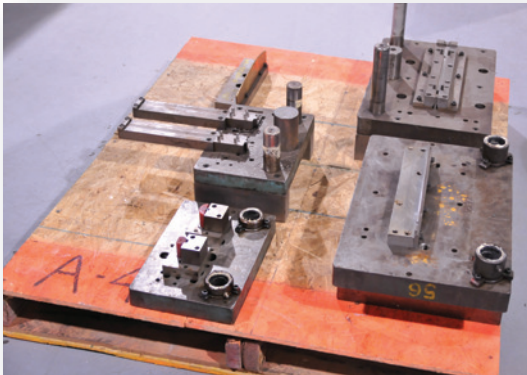




## FOR TRIM PARTS CUSTOMERS... THE LOOK, THE FEEL, AND THE FIT IS NOT NEGOTIABLE



As many of the readers of this newsletter know, Long-Stanton loves history. We marvel over the thought that our founder, John Stanton, made the metal uniform buttons for both the North and South during the Civil War. We are amazed that following the war, John and his team re-invented themselves to provide metal currency for merchants and their customers to use until 1877 when the National Currency Act was passed. When we display some of our artifacts from those eras you get a truer sense of how business was back then.

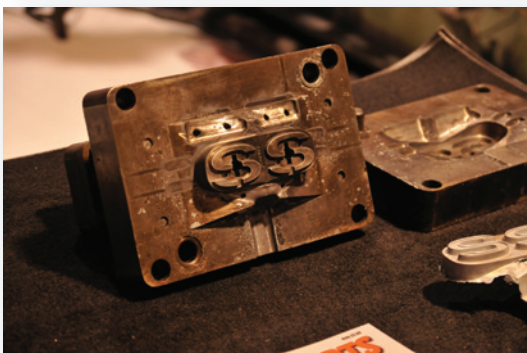


When we were invited by our board member, Mike Schueler, to attend the July 15th Chevy Event at the Trim Parts plant in Lebanon, Ohio, we did not have any idea what a wonderful treat awaited us. Over 350 beautifully restored Chevrolets surrounded the facility. From a '55 Impala to a '63 Corvette, the historical appreciation of these automobiles by their owners and the visitors was just awesome. Everywhere you looked was an important representation of America's love with the automobile. What started 20 years ago as a Trim Parts company picnic is now a national event.

Tom Kachovec, Vice President & COO of Long-Stanton, attended that day and had a chance meeting with the General Manager, Charlie Pray. They were looking for a company to manufacture some of their GM-licensed restoration parts for Chevrolet and other GM cars and trucks. Each part must be made of the highest quality and Long-Stanton would have to be able to work with the original GM tooling and specifications. Long-Stanton saw this opportunity as a perfect marriage of Trim Parts expectations with our teams skills, experience, and love of the automotive history. Our team knew that the person who purchases a part out of TrimParts 4000-part inventory expects that part to be as perfect as the original. For Trim Parts customers, the look, the feel, and the fit must be right every time. We want the same.



Our first assignment was to manufacture an SS396 rear emblem for a 1969 Chevelle. Director of Sales, Michael Gallagher, is the liaison between Trim Parts personnel and our craftsmen. Making sure the specs, materials, and all of the details are followed per Trim Parts wishes. Pete Lynch, who has managed our Tool and Die department for over 43 years, inspected the tooling and began the process of making everything work. Technical Estimator, Richard Hassinger, took the specs and began immediately to work with our vendors to secure the best materials.



What started out as a visit to a National Car Show held at a plant in Lebanon, Ohio is growing into a strong partnership. Our people love to be a part of restoring a small part of our country's love affair with the automobile... one part at a time.

For more information about Trim Parts visit their website at [www.Trimparts.com](http://www.Trimparts.com). For more information about Long-Stanton call us today at 513-874-8020 or email Dan Cunningham at [danc@longstanton.com](mailto:danc@longstanton.com) or Tom Kachovec at [tomk@longstanton.com](mailto:tomk@longstanton.com).